Appi Kogen Ski Resort

APPI Snow Partnership (ASP)

Application Form

1. General & Corporate Information

**Please submit one copy of this application. *Please promptly submit notice of any changes to the application details.*

Type of Business Applied For	Ski & Snowboard Instruction (on designated slopes only; off-piste lessons and guiding are not permitted)
Company Name	
School Name (if any)	
Company Address & Telephone Number	Postal Code:
	TEL:
Representative Name	
Representative Contact Information	TEL: E-mail:
Certifying Organization & Qualification	
Number of Instructors	Instructors: _____ persons
Operating Period	Year ____ Month _____ Day _____ to Year _____ Month _____ Day _____
Emergency Contact	Contact Person Name (Japanese-speaking):
	TEL:
	E-mail:

2. Compliance, Insurance & Financial Details

**Please submit a copy of the insurance certificate (Third-Party Liability & Participant Accident Insurance). Minimum coverage amounts are set out in Section 5.4 (Qualifications, Safety & Insurance) of the Program Overview.*

Liability & Accident Insurance	1. Third-Party Liability Insurance	2. Participant Accident Insurance
Insurer Name:		
Policy Number:		
Coverage Amount:		

Corporate Registration Certificate / Registry Transcript	[ ] Attached / Submitted [ ] Pending / Not Submitted
Invoice Registration & Tax Certificate	Invoice Registration No.: _____ [ ] Attached Latest Annual Tax Payment Certificate [ ] Pending / Not Submitted
Crisis Management Plan	(covering emergency contact, evacuation, and rescue protocols) [ ] Attached [ ] Pending / Not Submitted
Designated Settlement Bank Account	Bank Name: Bank Address: Swift/BIC Code: Account Number: Account Holder Name: * Any bank service charges, remittance fees, and exchange rate discrepancies are to be borne by the Partner.

3. List of Registered Instructors

APPI Snow Partnership (ASP) — Registered Instructors

** Please submit a copy of each instructor's visa and qualification certificate. Instructors must complete required training before teaching at the Resort — see Section 4 below.*

No.	Instructor Name (English / Chinese)	Gender	Date of Birth (YYYY/MM/DD)	Certifying Body / Qualification	Visa Classification	Visa No. / Validity
Ex.	Chan Tai Man / 陳大文	Male	2000/10/10	CSIA / Lv2	Skill	SA 00000000 / Valid until May 1, 2027
1						
2						
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15						

4. Terms, Precautions & Pledge

Key Program Terms

- **Eligibility:** Applicant must be a for-profit corporate entity and must sign the Partner Agreement with Iwate Hotel and Resort Co., Ltd. (IHR).
- **Pricing:** Lesson fees charged must be set by reference to Schedule A.
- **Booking process:** All lesson bookings must be submitted in advance through the official IHR Booking Platform; the Partner may schedule its own instructors.
- **Beginner instruction and facility use:** Follow Program Overview Section 5.1 on lesson locations; this applies even when escalators are not used. Access to the Kids & Beginners Lesson Area and escalators requires IHR's approval, prior agreement between IHR and Appi Ski & Snowboard School, and completion of safety training. All instructors must comply with the use and safety rules to be provided in advance.
- **Instructor requirements:** All instructors must hold a valid instructor certification recognized by the Council, valid visa/work authorization, and valid personal insurance.
- **Safety supervisor:** Each accredited Partner must appoint a safety supervisor holding Level 3 or higher, or an equivalent or higher qualification, from an overseas body accepted by the Council — or, for Japanese qualifications, meeting the applicable SAJ/SIA school-leadership requirements. The supervisor must be based full-time at Appi throughout the Partner's operating period and oversee on-site instruction, lesson-stop decisions, and incident response; remote or nominal supervision is not permitted. The Council will confirm accepted qualifications before recruitment begins.
- **Compliance with instructions:** Accredited instructors must follow the Program's rules and conduct standards, and the safety/conduct instructions of the Council and the designated safety supervisor. In the event of non-compliance, the on-site supervisor may stop lessons, and the Council will decide the conditions for resumption and any sanctions.
- **Branding:** The Partner's own brand may be used together with the designated armband; all promotional and marketing materials require prior approval from IHR.
- **Commission:** IHR retains a 25% commission on lesson revenue.
- **Lift pass:** Instructors may purchase an individual discounted seasonal lift pass (¥80,000/season); publicly sold lift passes and season passes may also be used.
- **Partner benefits:** preferential guest room rates; discounted staff accommodation for instructors (subject to availability); ¥400/meal staff dining discount.
- **Governing law:** This Agreement is governed by Japanese law, with the Tokyo District Court as the court of exclusive jurisdiction.

Prohibited Conduct

(a) Sales, solicitation, advertising, or flyer distribution to acquire new customers within the Resort or IHR-operated accommodation and associated facilities in the Appi area, including solicitation or unauthorized introductions through staff. This ban applies to all lessons throughout the season. Authorized IHR bookings and referrals are handled separately under Section 5.1.

(b) Conducting lessons without wearing the designated armband (lack of visibility is a serious safety management issue).

(c) Deliberately remaining unreachable in an emergency (registering an emergency contact and carrying it at all times is mandatory).

(d) Violating the content declared at the time of application, Japanese law, the ski resort's terms of use, or other local rules.

(e) Failure to report on the event of a serious accident or incident.

(f) Unauthorized use of a lift pass (lending, transferring, reselling, etc.).

(g) False statements, or incomplete or falsified required documents, at the time of registration.

(h) Slander, intimidation, or defamation directed at guests or related parties.

(i) Involvement of organized crime groups (including members and quasi-members) or antisocial forces in one's management or business (including through capital participation or participation as an officer), or providing funds to such persons.

Penalties for Violations

A. Violation of certification conditions (items a, b, c above):

- **1st Offense:** Formal warning.
- **2nd Offense:** Suspension of the individual's lift pass(es) for 3 days.
- **3rd Offense:** Revocation of accreditation.

B. Serious violations (items d, e, f, g, h, i above):

- **Immediate Suspension:** Immediate confiscation of the Partner's lift pass (no reissuance in the following year).
- **Reporting to Relevant Authorities:** The violation may be reported to the relevant authorities, including the Iwate Prefectural Police, Immigration Services Agency, Tax Office, and local government, as applicable.
- **Immediate Revocation:** Accreditation will be revoked immediately.

Other

- Present your lift pass promptly upon request by ski patrol, resort staff, or lift-pass control personnel.

Pledge Regarding Safety Management and Rule Compliance

I/We acknowledge and understand the requirements and guidelines of the APPI Snow Partnership (ASP) Program. By applying for registration, I/We agree to comply with all applicable rules, regulations, and safety requirements established by the Program.

Furthermore, I/We acknowledge that participation in the Program may involve inherent risks, including injury, property damage, or unforeseen accidents. To the extent permitted by applicable law, I/We accept responsibility for any such incidents arising from my/our own actions or negligence and agree not to hold the APPI Snow Partnership Program Council, IHR, or their related parties liable for any resulting damages, claims, or losses.

Date:

Company Name & Stamp: _____

Representative Name & Signature: _____

Date Received:

For APPI Snow Partnership (ASP) Office Use Only	
Approval / Registration Number:	**Authorized Signature / Stamp:**